



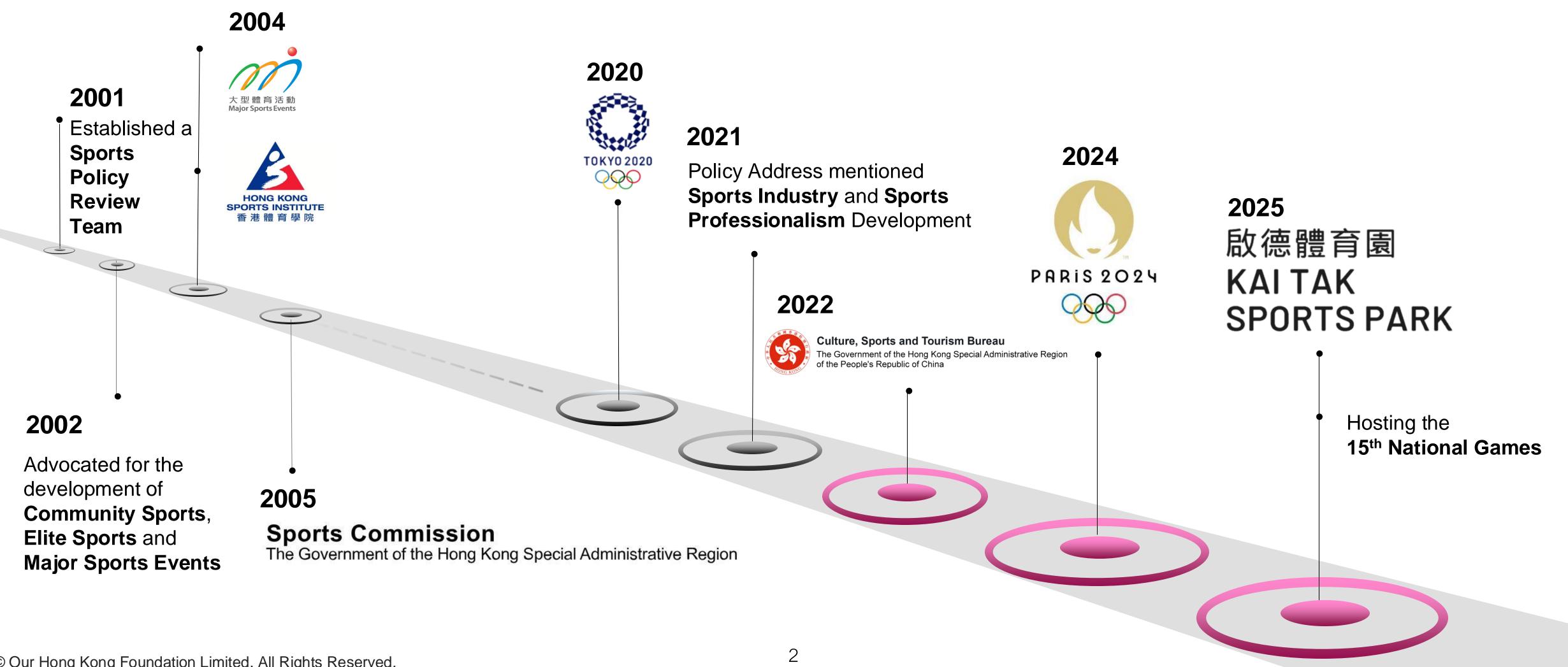
Breaking Boundaries to Develop Hong Kong into a Mega Sports Events Capital

Our Hong Kong Foundation (2024)



Prime opportunity to propel sports development in Hong Kong

Trajectory of sports development in Hong Kong

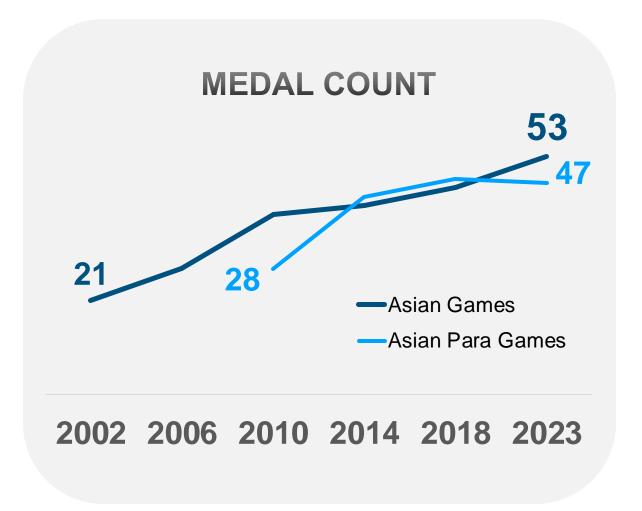


Hong Kong's sports scene has been vibrant in recent years

Hong Kong athletes have continued to make history:

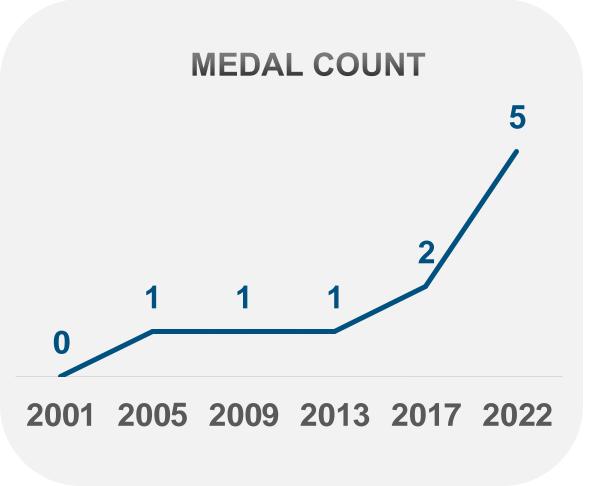












Ranked **43rd** out of 73 participating delegations

Mega sports events bring immense social and economic benefits

Multi-sports events





Net revenue **€6.7-11.1** billion¹



Tourists visiting Paris for the Games **2.3-3.1 million 36%** are overseas visitors



Estimated total tourist spending €2.6 billion
Contracts worth €5 billion benefit the entire economy



~78% of suppliers are SMEs

Single-sport events



Economic benefit HK\$320 million





Overseas ticketing sales account for 42%



Average spending of overseas audience during their stay **HK\$19,000**

Since 2008, the Singapore Grand Prix has brought a cumulative total of:



S\$2 billion additional tourism receipts





550,000 international visitors



Estimated average spending by overseas visitors **HK\$14,300**

Hong Kong should seize the opportunity to develop sports tourism



To implement "Sports+" initiatives... develop sports tourism and other industries.

—— 14th Five Year Plan for Sports Development (2021)



To promote the in-depth integration of outdoor sports and tourism.

The total outdoor sports industry is targeted to surpass RMB 3 trillion by 2025.

—— Outdoor Sports Industry Development Plan (2022-2025)



The HKSAR Government will continue to actively promote Hong Kong as a mega events capital attracting overseas visitors to Hong Kong and promoting the development of the local sports, tourism and cultural industries.

—— Chief Executive John Lee





Sports tourism is a fundamental axis, generating around 10% of the world's expenditure on tourism. It has an estimated growth rate of 17.5% between 2023-2030

— UN World Tourism Organization



Sources: Fourteenth Five Year Plan for Sports Development (2021), Outdoor Sports Industry Development Plan (2022-2025) (2022), HKSAR government, United Nations World Tourism Organization © Our Hong Kong Foundation Limited. All Rights Reserved.

Mega sports events as a starting point to develop the sports industry

The government promotes sports development through five major principles:

Elite Sports



Sports Professionalism



Major Sports Events



Sports Industry



Community Sports







Demand for talents in mega events management and planning will rise

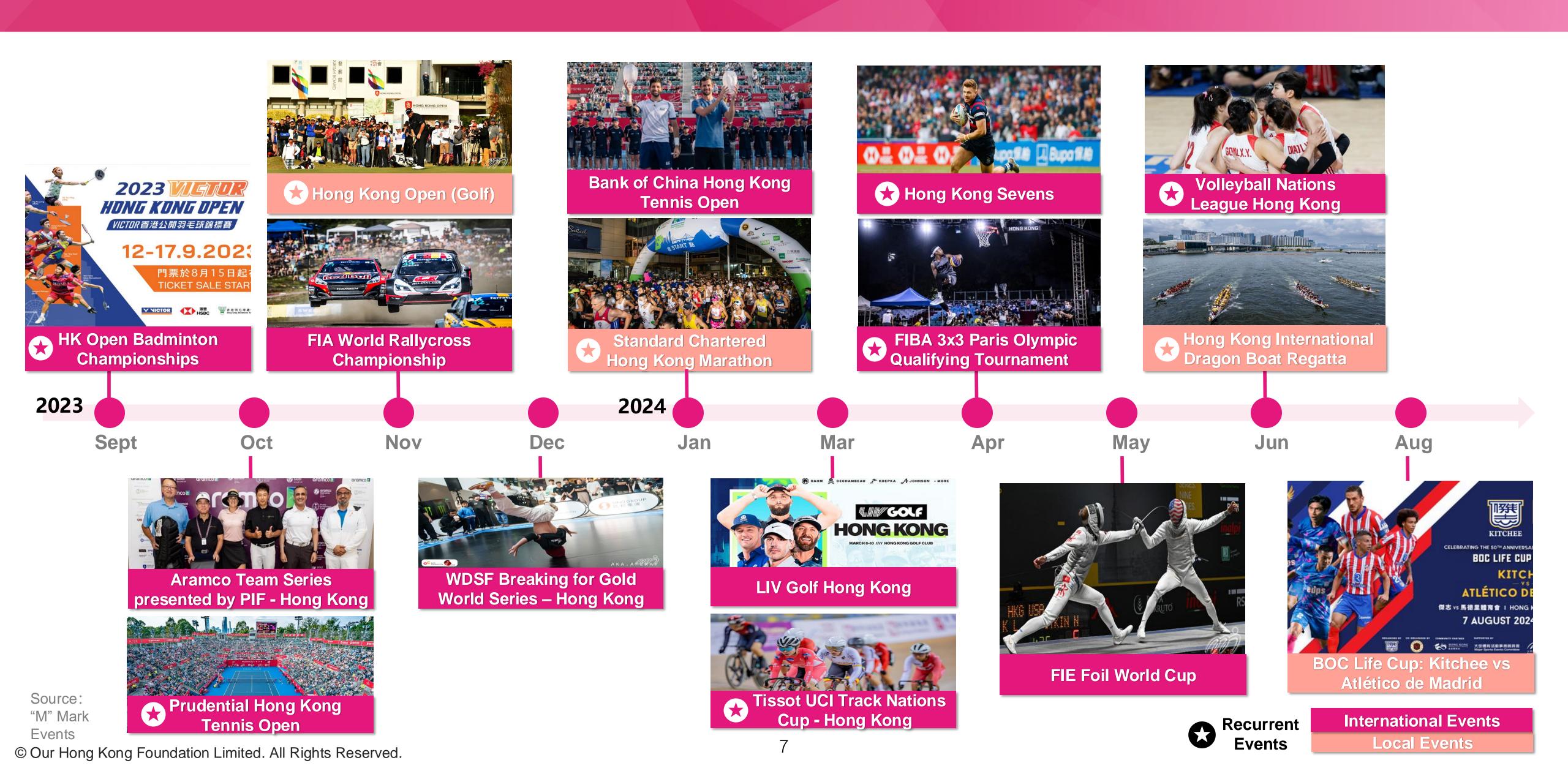


The 2024 Hong Kong Rugby Sevens brought \$320 million of economic benefits

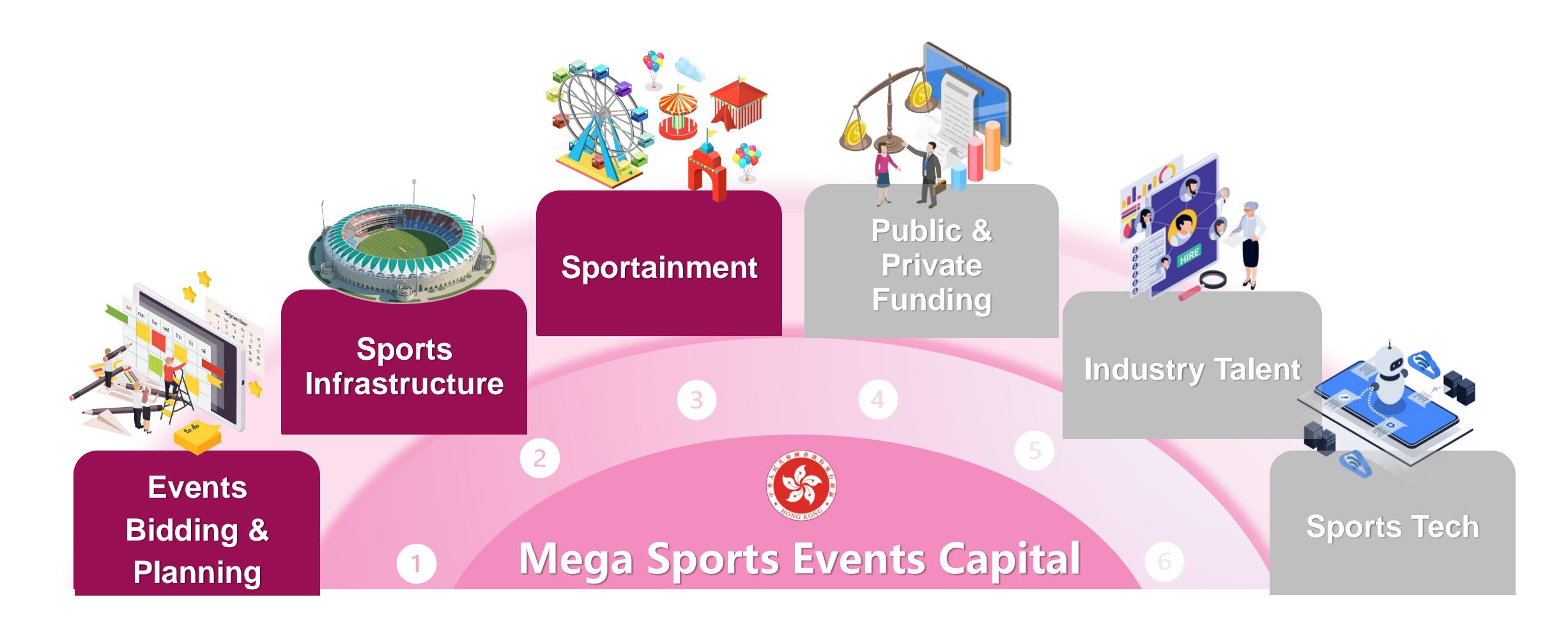


The opening of KTSP will bring larger events and opportunities to Hong Kong

Hong Kong has ample experience in hosting major sports events



Six major directions to become a Mega Sports Events Capital







Part 1:

Events Bidding & Planning



Three-step process: from bidding to hosting an event



Step 1: Events Bidding & Calendar Planning





Step 2: Coordination in Event Support











Mega Events Coordination Group



Step 3: Local & Overseas Promotion

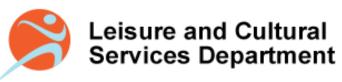






Hong Kong Economic and Trade Office (London)
The Government of the Hong Kong Special Administrative Region





Challenges in the events bidding & planning process



Step 1: Events Bidding & Calendar Planning

- Medium-sized NSAs lack talent and experience in bidding for international events;
 - Organizers have no right to co-ordinate other events held at the same time



Step 2: Coordination in Event Support

Local or international non-government organizers lack experience in organizing events locally



Step 3: Local & Overseas Promotion

Insufficient promotion locally;
 lack of targeted promotion overseas

Step 1: Events Bidding & Calendar Planning



Step 1: Events Bidding & Calendar Planning





Step 2: Coordination in Event Support



Step 3: Local & Overseas Promotion

Current government support in events bidding

The Hong Kong Government provides two levels of endorsement

A. Letter of Support



Provide event bidders with a letter of support

B. Financial Support



Offer grants under the "M" Mark System (MMS)

Governments in other regions are actively involved in the events bidding process











Established a dedicated bidding committee





Recommendation 1: Establish a permanent Mega Events Office

Establish a permanent Mega Events Office based on the existing Mega Events Coordination Group





大型體育活動事務委員會 Major Sports Events Committee

January 2024
Mega Events
Coordination
Group

March 2024

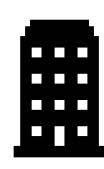
Mega Event

ONG KONG

Development &

Advancement team





Mega Events Office





Financial Services and the Treasury Bureau
The Government of the Hong Kong Special Administrative Region

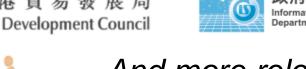


Commerce and Economic Development Bureau
The Government of the Hong Kong Special Administrative Region
of the People's Republic of China













And more relevant departments...

Main Functions



Letter of Support



Co-bidding (Rec. 2)



Calendar Planning (Rec. 4)



Funding (Rec. 2)



Technical Support (i.e. Transport)

(Rec. 3)



Promotion (Rec. 5,11)



Consultation (Rec. 2)



Coordination (Rec. 3,12)



License Management (Rec. 8)

Recommendation 2: Provide different levels of bidding support and bid for large-scale events more actively

Proactively offer different levels of support to meet events' needs



Consult with industry regularly +

Request NSAs to submit medium-term event hosting plan



In 2017, all NSAs to develop a medium-term plan for development in the next 5-10 years covering:

- ✓ How to strengthen marketing & technology application
- ✓ How to increase self-generated income & secure new private sponsorships
- ✓ Setting specific targets for commercialization process

Facilitate government planning of NSA-organized events

After collecting and collating information on upcoming/prospective events, evaluate their scale and value to provide different levels of support, deploying resources accordingly at an early stage

Mega Events Office

A. Letter of Support



B. Flexible Financial Support



C. Consultation



D. Direct Involvement in Bidding

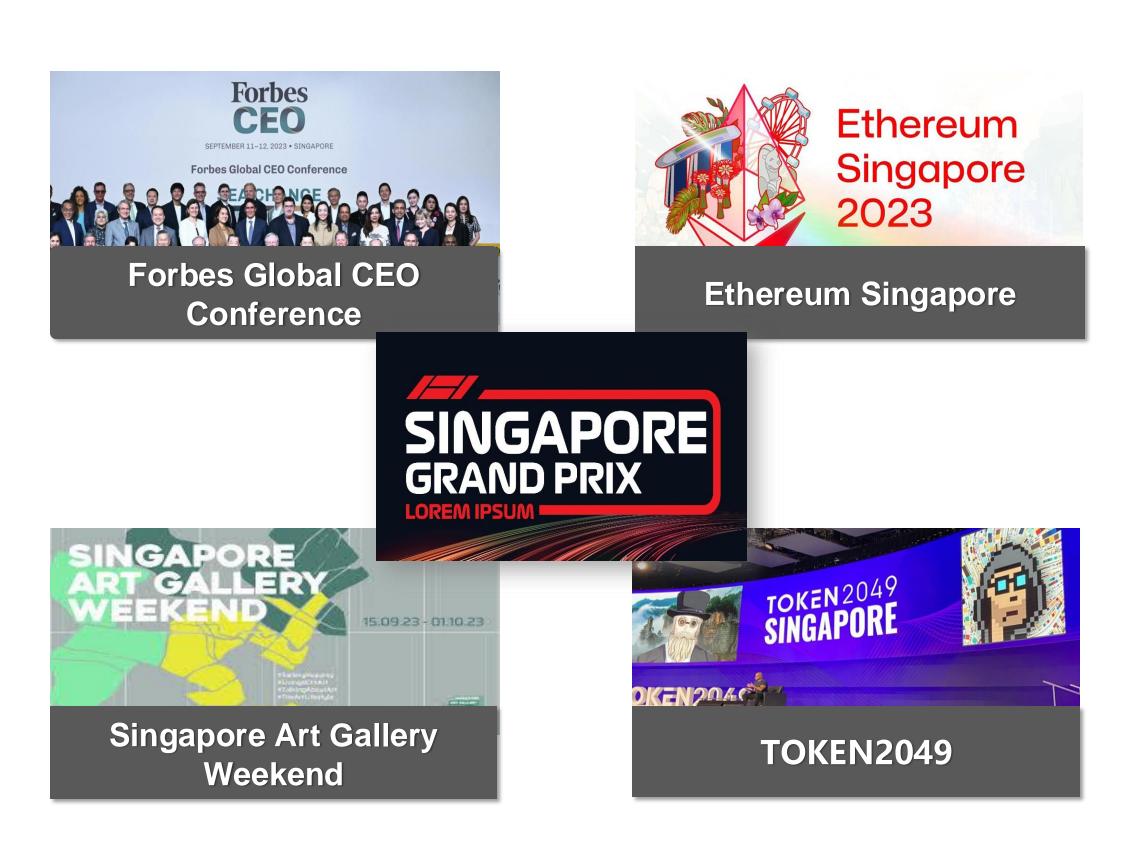


Recommendation 3: Promote "Sports + Arts + MICE" together

Singapore uses MICE events to maximize economic benefits



At least 28 MICE events were held during F1 race week:



Coordinate and promote in a bundled manner

MEGA EVENTS OFFICE



Promote Sports + Arts + MICE event combinations

Example:











Hong Kong Sevens **Apr 5-7**

Art Basel Mar 26-30

Fortune Innovation Forum

Mar 27-28

Potential Combinations:



















Oct-Nov & Dec

Step 2: Coordination in Event Support



Step 1: Events Bidding & Calendar Planning



Step 2: Coordination in Event Support











Mega Events Coordination Group



Step 3: Local & Overseas Promotion

Recommendation 4: Strengthen tailored support for organizers

Provide event preparation and logistical support for local & international private and non-governmental organizations



First non-NSA "M" Mark event had shortened tracks and race delay:

- Delay in material transport due to late approval of storage site
- Only 2 weeks for track and venue construction
- Road closure plan approved only the day before race



Organized by non-NSA (non-"M" Mark event):

- Chaotic arrangements, resulting in almost 1-hour delay on opening day
- Dissatisfaction with **obstructed view** despite high-ticketed price
- Organizer lacked experience in organizing large-scale events

Mega Events Office

Mega Events Office to serve as a central point to streamline license application process

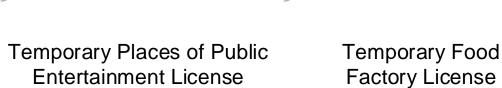
12 working days

Examples:



食物環境衛生署 Food and Environmental Hygiene Department

42 days





Temporary
Liquor License
14 working days



Trade Promotion
Competition License
At least 2 weeks

Collaborate with **local NSAs** to provide consultation services to event organizers















∋tc….

Step 3: Local & Overseas Promotion



Step 1: Events Bidding & Calendar Planning



Step 2: Coordination in Event Support



Step 3: Local & Overseas Promotion







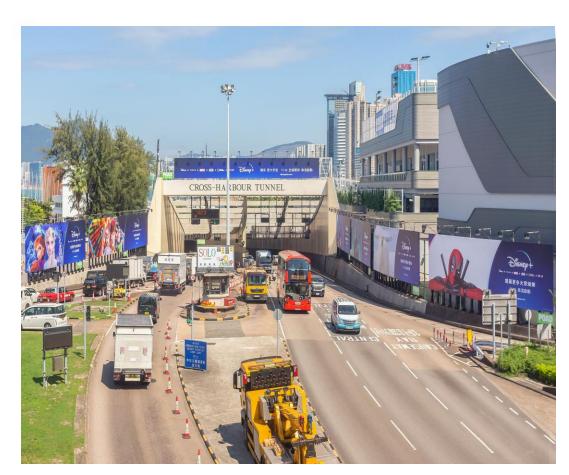
Hong Kong Economic and Trade Office (London)
The Government of the Hong Kong Special Administrative Region





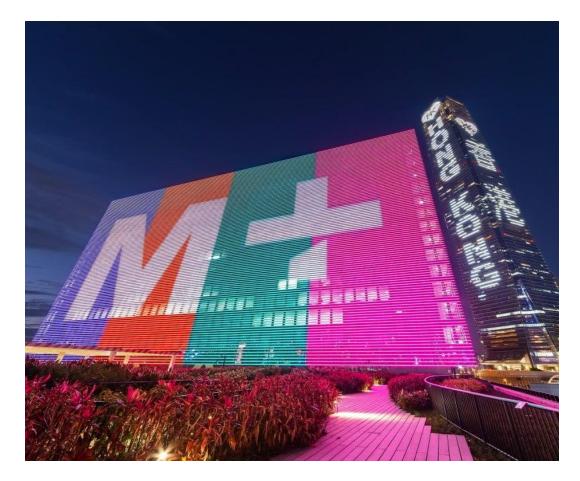
Recommendation 5: Increase local & overseas promotion

5.1 Promote public-private partnerships to leverage existing infrastructure for promotional purposes

















Major traffic highways

LCSD venue façades

Public transportation

M+ façade

Reference the marketing strategies used in the District Council Elections, use diversified channels to build anticipation and create a welcoming atmosphere

Recommendation 5: Increase local & overseas promotion

5.2 Upgrade Tourism Board's Representative Offices into Worldwide Offices to promote sports events





Worldwide Offices (WO) (15)

Beijing, Shanghai, Guangzhou, Chengdu, Tokyo, Seoul, Taipei, Singapore, Sydney, London, Paris, Frankfurt, New York, Los Angeles, Toronto

✓ Responsible for marketing, such as PR & media promotion, industry support, etc.

Representative Offices (RO) (6)

Dubai, Bangkok, Manila, New Delhi, Jakarta, Kuala Lumpur

✓ Provide enquiry services for tourism industry/media/consumers only.

1 Review HKTB's Office Organization

- ✓ Add new Worldwide and Representative Offices
- ✓ Upgrade ROs in the Middle East & ASEAN into WOs





- 2 Enhance HKTB's role in supporting event organization
- ✓ Collaborate with local media to promote events overseas
- ✓ Liaise with local sports associations

Recommendation 5: Increase local & overseas promotion

5.3 Enhance synergies between overseas government offices for sports events promotion









14 cities have offices for HKTB, HKTDC and HKETO

Guangzhou, Chengdu, Tokyo, Taipei*, Singapore, Sydney, Beijing, Shanghai, London, New York, Toronto, Dubai, Bangkok, Jakarta

7 cities have offices for HKTB and HKTDC/HKETO

Seoul, Paris, Frankfurt, Los Angeles, Manila, New Delhi, Kuala Lumpur*

Note: HKETO's Taipei Office is temporarily suspended, and they are considering establishing an office in Kuala Lumpur.

Source: HKTB, HKETO, HKTDC

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3 Promote synergies between HKTB, HKTDC & HKETO



Level 4



Level 3

香港貿易發展局 Hong Kong Trade Development Council

✓ Organize sports-related MICE to facilitate sponsorships & partnerships

Level 1



Hong Kong Economic and Trade Office, Sydney
The Government of the Hong Kong Special Administrative Region
of the People's Republic of China

- ✓ Complement HKTB's global promotion activities, such as "Hello, Hong Kong!" through talks & seminars
- ✓ Promote Hong Kong events to residents through regular newsletters & social media

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Part 2:

Sports Infrastructure

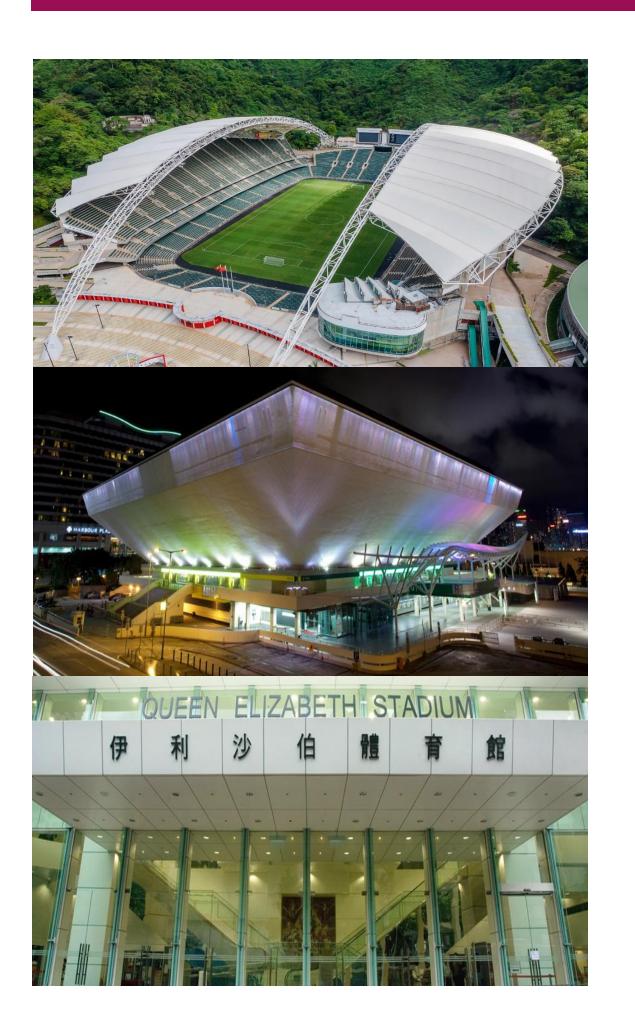


Major sports event venues in Hong Kong

	Background	Facilities	Past Major Sports Events
Leisure and Cultural Services Department	 LCSD maintains and operates a wide range of facilities that serve Hong Kong's recreational and sporting needs 	 Hong Kong Stadium (40,000 seats) Hong Kong Coliseum (12,500 seats) Queen Elizabeth Stadium (3,500 seats) Victoria Park Center Court (3,600 seats), etc. 	 Annual BWF World Super Series for badminton FIVB Volleyball World Grand Prix Hong Kong Rugby Sevens, etc.
啟徳體育園 KAI TAK SPORTS PARK SAI®SHA	 KTSP: Major sports and entertainment events Sai Sha: Athlete training, community sports, and small-scale sports and entertainment events To be completed in 2024-25 	 KTSP: Main stadium (50,000 seats); indoor sports center (10,000 seats); public sports ground (5,000 seats), leisure park, retail and dining outlets Sai Sha: AXA Dreamland multi-purpose stadium (1,500 seats); public sports facilities, leisure park, retail and dining outlet, commercial complex 	 KTSP: 2025 National Games as co-host with Guangdong and Macao; 2025 Rugby Sevens Sai Sha: World Games Series in October 2024 (qualifying games for three new sport events leading up to 2025 World Games in Chengdu, China)
Private Recreational Clubs	 Granted sites under the Private Recreational Leases (PRL) to promote sports, esp. those that are less popular 	 Hong Kong Golf Club Hong Kong Football Club Royal Hong Kong Yacht Club Craigengower Cricket Club, etc. 	 The Hong Kong Open (Qualifiers) Hong Kong Football Club Open 2023 Hong Kong Squash Championship 2024 International Lawn Bowls Open 2024, etc.

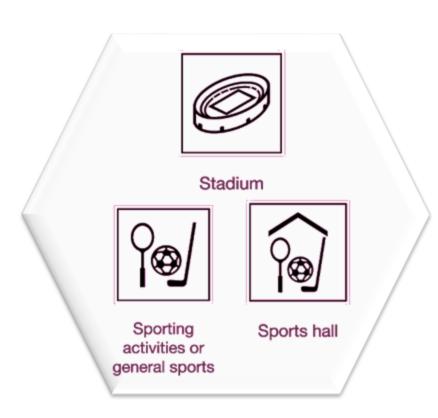
Challenges faced by existing sports facilities

Limited venues that meet capacity requirements for large-scale events as well as international competition standards





- 1 Capacity constraint
- Capacity of existing facilities cannot meet the growing demand for major sports events
- Lack of flexibility in design, limiting the types of sporting events (e.g. lack of running track and adjustable seating arrangement)



- Falls short from meeting international standard
- Lack of backup facilities e.g. warm-up track and side fields, purpose-built media centres and anti-doping rooms
- Lack of hospitality facilities e.g. prematch reception suite and VIP room

Recommendation 6: Review and improve LCSD sports facilities

Some of the LCSD facilities are not up to international standards and require improvement to host international events







Year of Opening

Last Renovated

Capacity & ancillary facilities have room for improvement

- Opened since 1983
- Ceiling renovation from 2006-2009
- Inadequate space, thus unable to host badminton team competitions that require six courts in parallel
- Lack of warm-up facilities

- Opened since 1982
- Improvement works to Victoria Park Tennis Centre from 2007-2009
- Space behind court's baseline is less than 6.4 meters, unable to comply with International Tennis Federation's standard
- Worn out courts with 40 years of history
- Lack of permanent athlete resting rooms, and gym for tournaments

- Built in 1952; redeveloped in 1994
- Full reconstruction of turf pitch in 2015
- Lack of flexibility in seating design, limiting the scale of events
- Lack athlete changing facilities, media centres, etc.

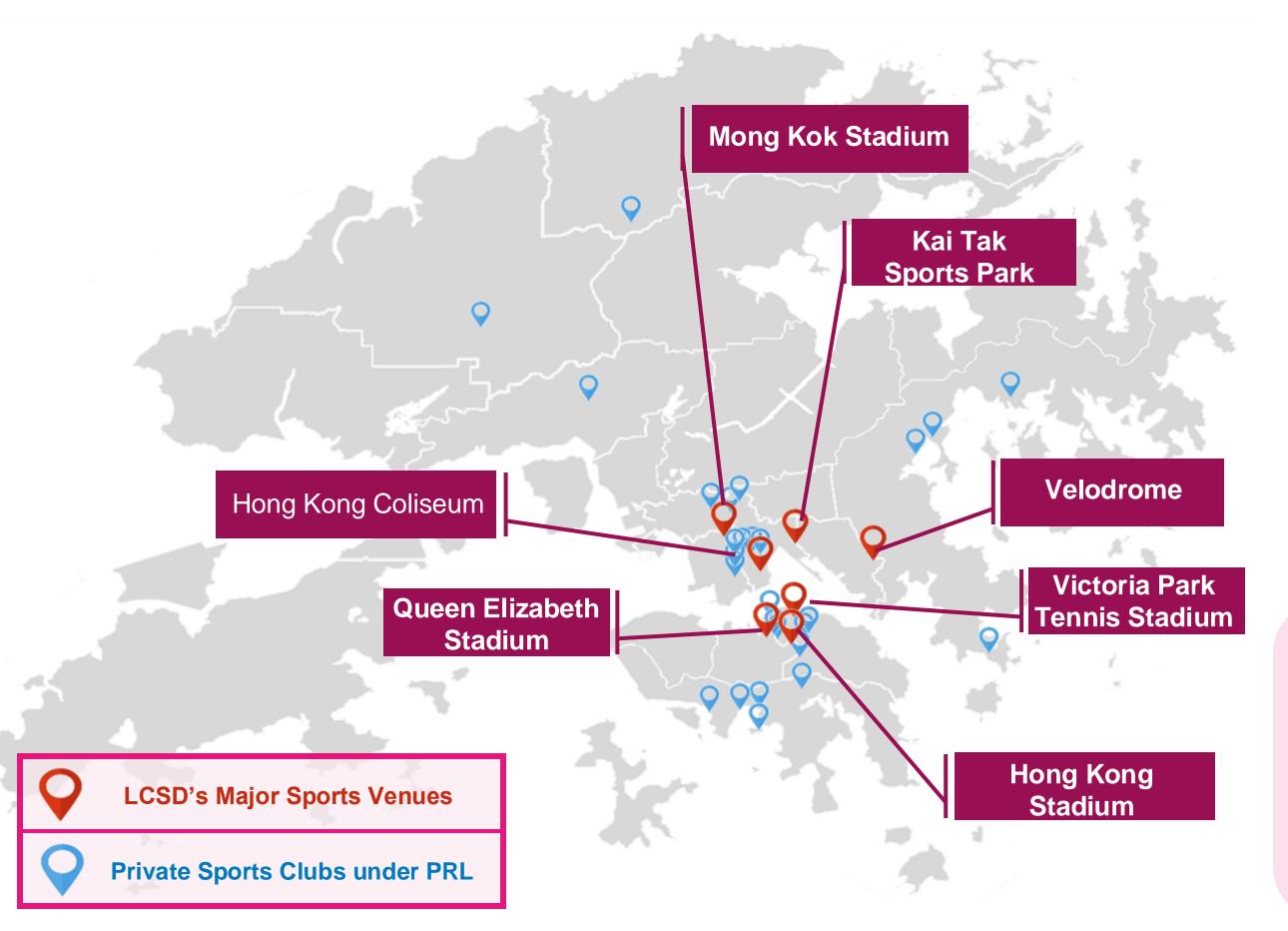


Carry out a systematic review of LCSD sport facilities and implement improvement plans that prioritize sports venues that can be used to host mega sports events

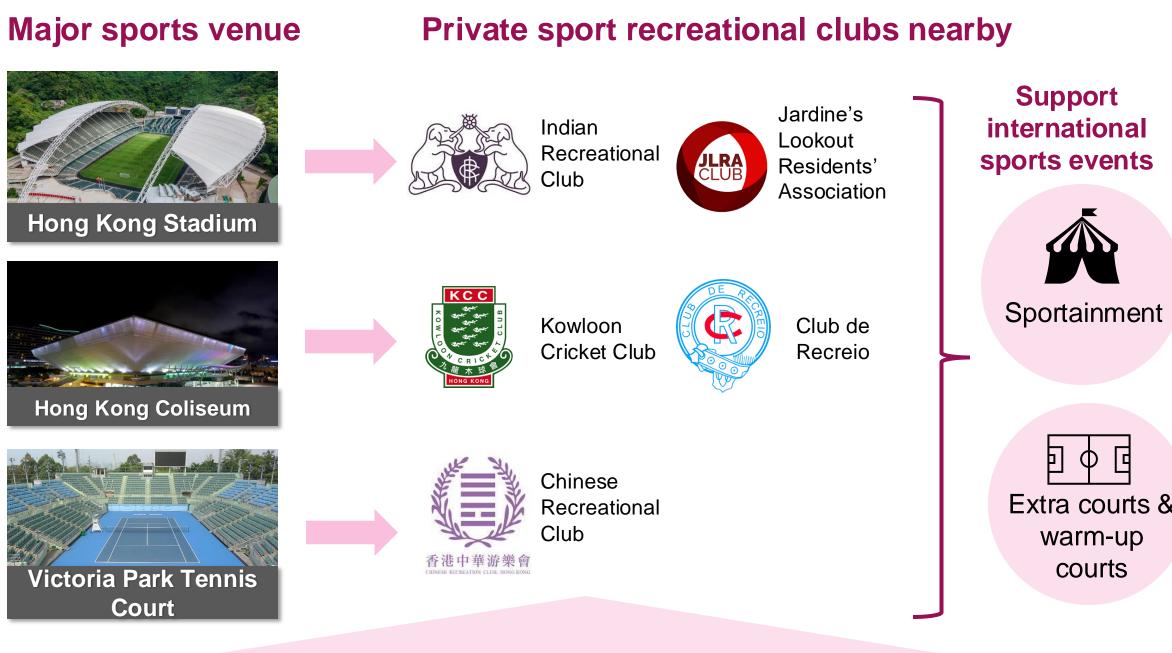
Recommendation 7: Collaborate with private recreational clubs to increase available venues for sports events and related activities

Proximity of private sports clubs and LCSD sport venues

The Private Recreational Lease (PRL) was introduced in 1969 to provide facilities for less popular sports. 27 out of 66 sites under PRL are held by private sports clubs.



Collaborate with private clubs to increase available venues





Promote the use of facilities in private recreational clubs for eventrelates activities by amending Private Recreational Leases (PRL)





Facilitate matching between organizers and private clubs

courts

Lengthy Temporary Places of Public Entertainment (TPPE) Licensing Process

A TPPE License is required for all events held at KTSP



Summary of the application process: FEHD is responsible for processing TPPE license applications and for consulting relevant departments to issue a Letter of Requirements. License will be issued upon compliance.



Purpose: To protect the safety and order of members of the public in places of public entertainment.



Exemption: Any place managed by the **LCSD**, the Home Affairs **Department**, the **Legislative Council Commission or the Judiciary** is exempted



Duration: Max. 42 days depending on the construction scale



Departments involved: Venue inspections involve a number of departments











Approval procedures for events held at LCSD facilities



Summary of the application process: LCSD venues are exempted from the TPPE process and may hire Authorized Persons or a Registered Structural Engineer to provide certification on the design and construction if required by LCSD

Event organizers themselves are responsible for:



Laws and T&C Compliance



Qualified professional to supervise installation



Engage Authorized Persons to confirm safety

LCSD to:



Check Authorized Persons' signed report to confirm set-up



In comparison, LCSD's approval procedures are less complex and more efficient.

To attract international event organizers, the application process required when utilizing KTSP needs to be streamlined.

Recommendation 8: Simplify KTSP's licensing application process

As the KTSP builds a track record of hosting successful events, KTSP's licensing model could transition to LCSD's model

Kai Tak Sports Park's **Licensing Model**



Each TPPE application involves various departments:

















LCSD Facilities' **Approval Model**







Simplify KTSP's licensing requirements:



Hire professionals to conduct inspections and issue certificates, which are eventually verified by government departments.



The Fire Services Department remains responsible for the fire safety inspection of each event. Strict safety measures will be maintained.





Single and multi-sports events in Hong Kong

Hong Kong has a track record in hosting single-sport events

Examples of recent single-sport events:



Hong Kong Rugby Sevens 2024

- 40k tickets sold with 97k event attendance
- Estimated economic benefit of HK\$320 million



International Dragon Boat Races 2024

170 teams from 12 countries competed



New World Harbour Race 2023

3,000 international swimmers



LIV Golf Hong Kong 2024

- Attended by over 25,000 people
- HK\$300 million in economic gains

Hong Kong lacks facilities to host multi-sports events alone

Little experience hosting multi-sports event alone:



The **2009 East Asia Games** was the first and only international multi-sports games held in Hong Kong



Financial burden to hosting multi-sports events:



2004 Athens Olympics: Venues cost ~ €3 billion but lack of post-Olympic plans left facilities vacant







2009 East Asian Games: HK\$823.6 million to upgrade sports venues, resulting in a deficit of HK\$111.1 million

Recommendation 9: Co-host multi-sports events with the GBA

9.1 Transform the National Games Coordination Office into a permanent office

Experience in co-hosting multi-sports events:



Co-hosted the

2008 Beijing Olympic Games
and Paralympic Games for
equestrian events

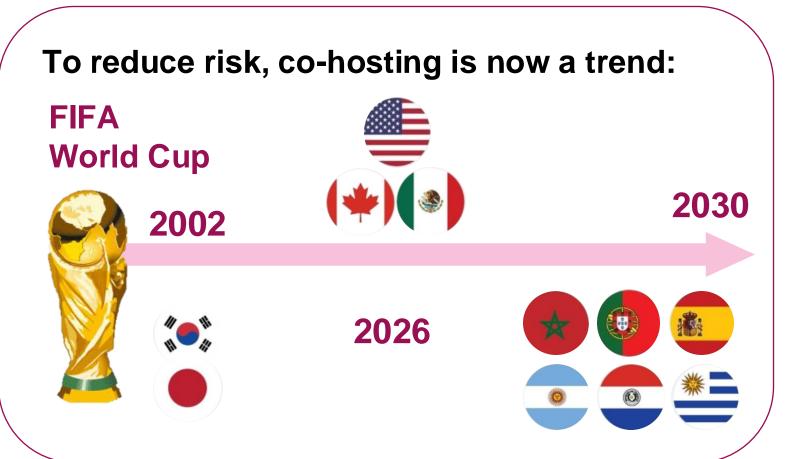


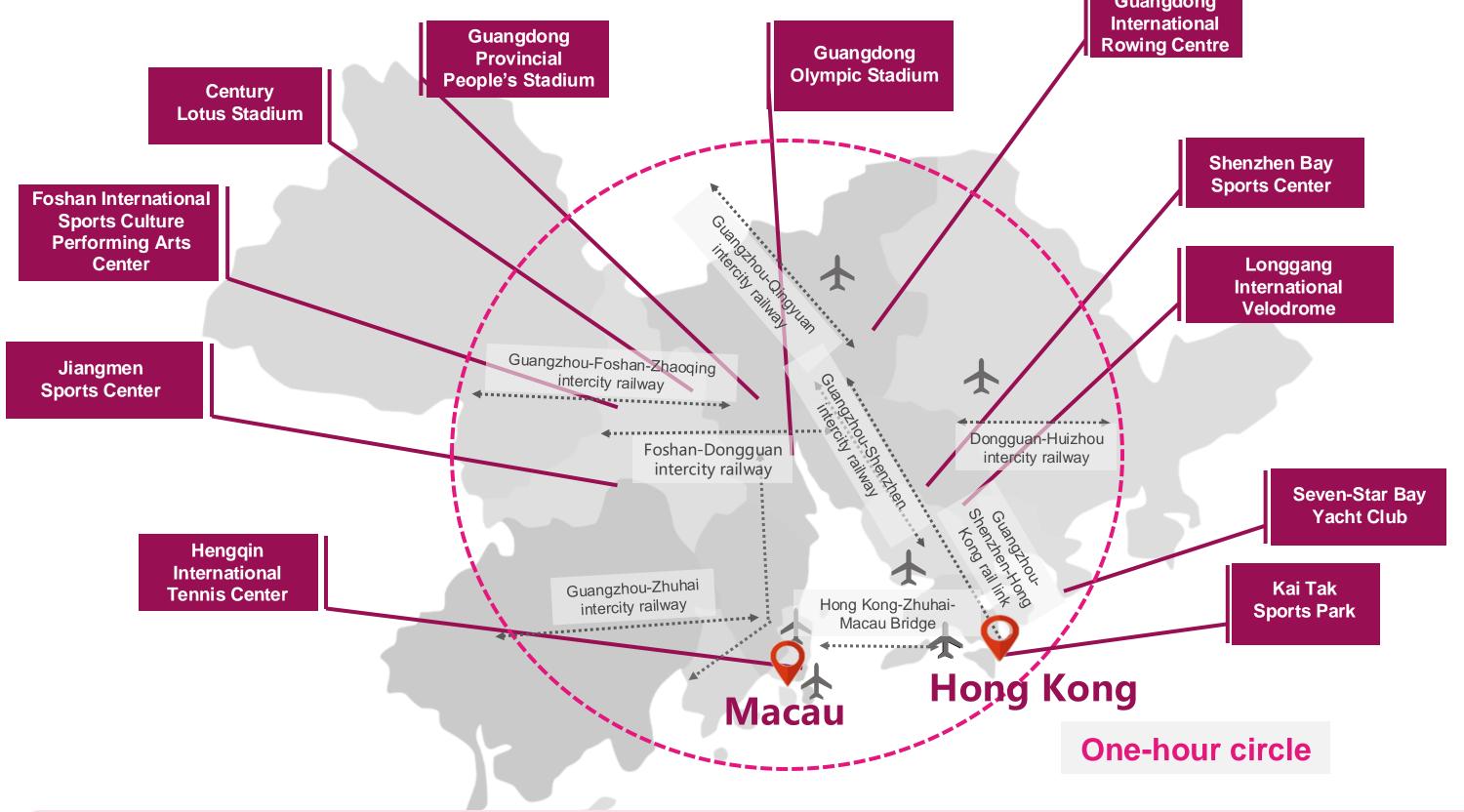
Co-hosted the

2023 Gay Games with

Guadalajara, Mexico







National Games Coordination Office (Hong Kong)

Leverage the upcoming 2025 National Games to continue co-hosting events with the GBA

Recommendation 9: Co-host multi-sports events with the GBA

9.2 Co-host and co-organize more regional and world-level multi-sports events



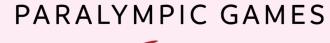
Regional multi-sports events





World-level multi-sports events















New multi-sports events "Belt and Road" Games



Hong Kong as the Secretariat



Connect China with the world



Promote sports & cultural exchanges



Arbitration center for sports disputes





Part 3:

Sportainment



Forms of Sportainment







and more...







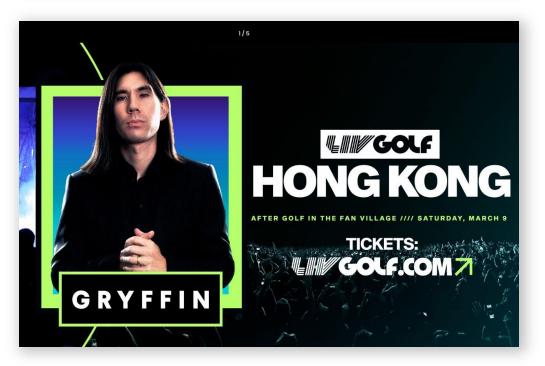
Sportainment in Hong Kong



Prudential Tennis Open

Tournament Village, Victoria Park 9 – 15 Oct 2023

- ✓ Star player autograph signing
- ✓ Interactive tennis-related games



LIV Golf

Fan Village, Hong Kong Golf Club 8 - 10 Mar 2024

- ✓ DJ show
- ✓ Kids Zone



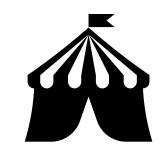
Hong Kong Cyclothon

Carnival, WKCD

13 Oct 2024

- ✓ Cycling equipment market
- ✓ Wellness activities e.g. yoga

Significance of Sportainment



Event experience



Sports tourism



Economic impact



Sports culture



Education

Hong Kong Rugby Sevens



Local

Overseas

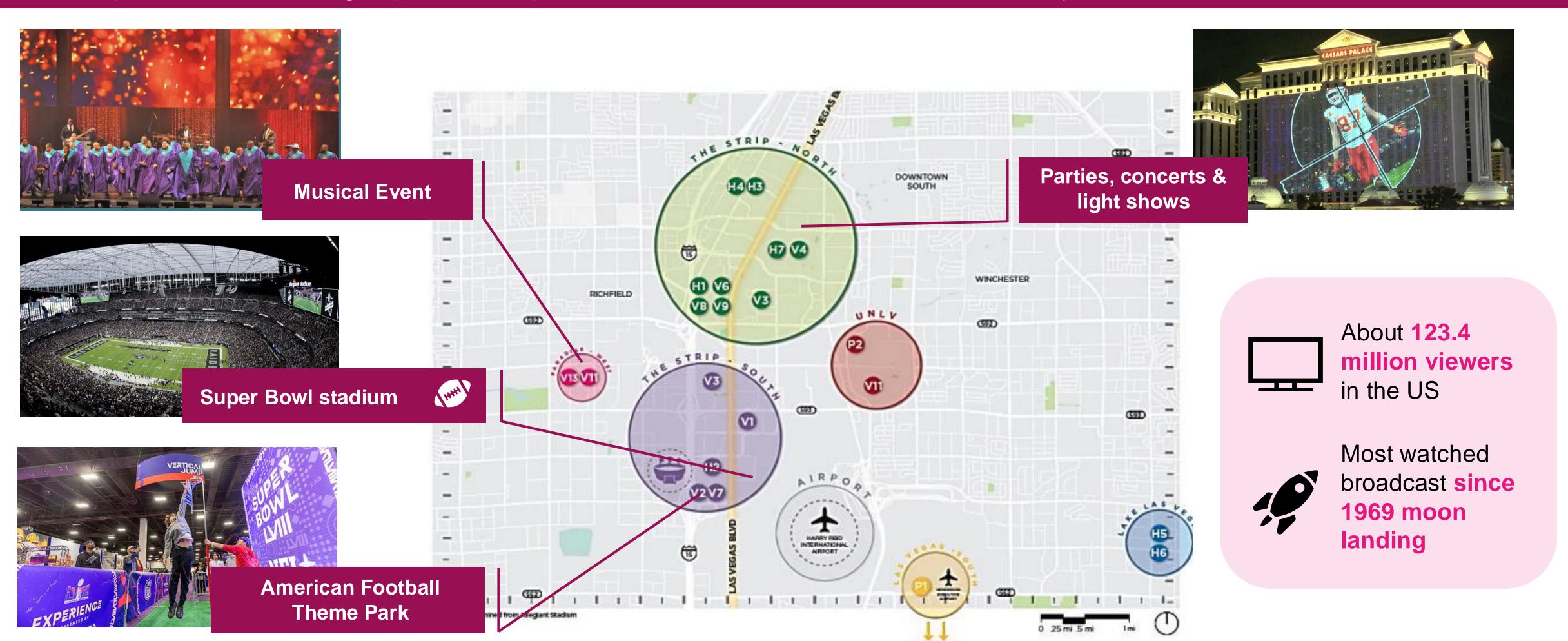
Average amount of spending by overseas spectator during their stay

\$19,000

Businesses of bars in Hong Kong Island are reported to have increased by 50%

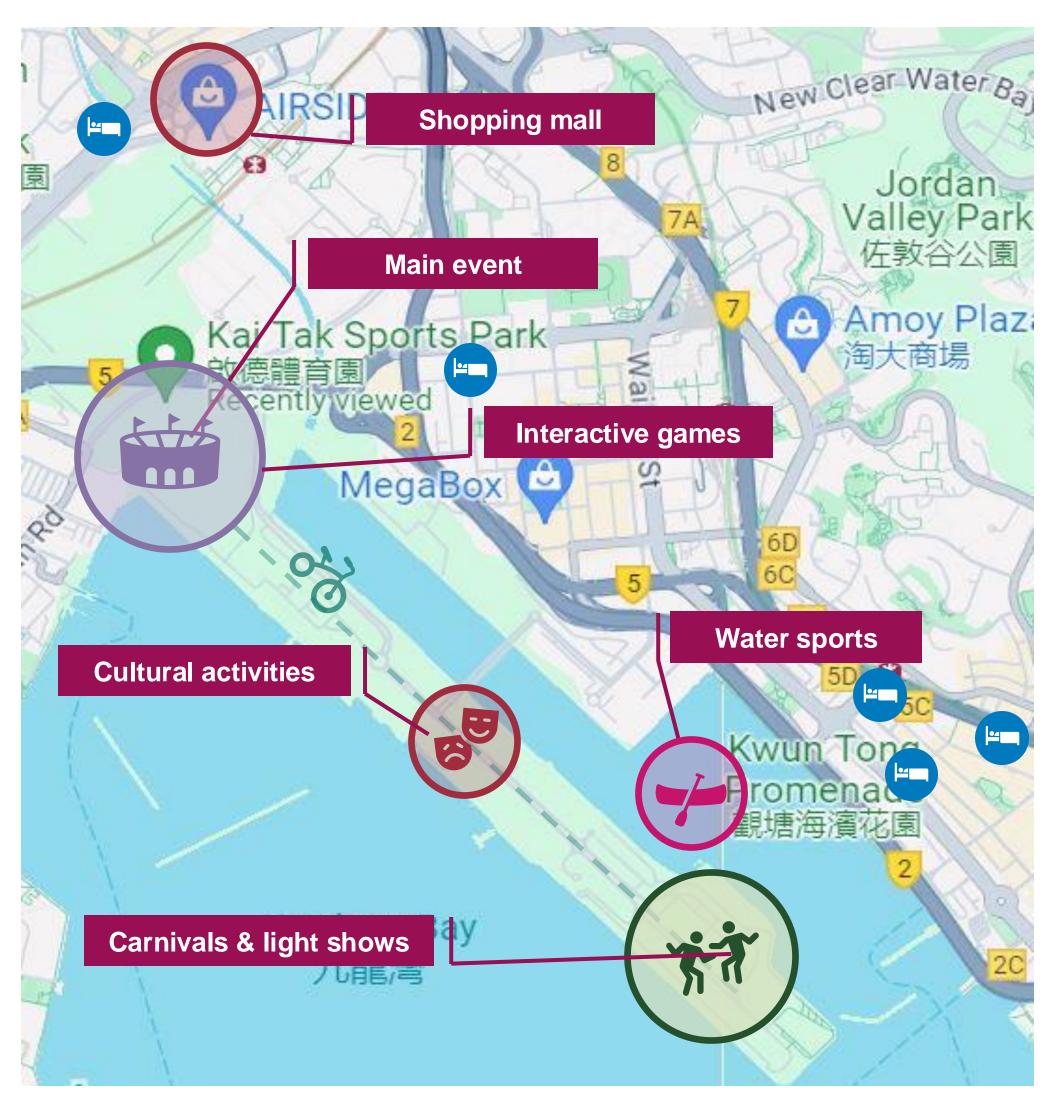
Model 1: Sportainment near event venues

2024 Super Bowl in Las Vegas promoted sportainment at different venues in the vicinity of the stadium



Source: NFL, Rotowire, Hulu, Las Vegas Sun, Livy Sherye, Statistica © Our Hong Kong Foundation Limited. All Rights Reserved.

Recommendation 10: Utilize the Kai Tak Mobile Cabin Hospital area to develop sportainment venues



Kai Tak Mobile Cabin Hospital Area has potential for sportainment

Kai Tak Mobile Cabin Hospital Area:

80,000 square metres

Kai Tak Outline Zoning Plan:

The end of the runway area was originally designed for tourism-related uses including commercial, hotel and entertainment



Prime location

- 2.9km away from
 Kai Tak Sports Park
- Located in the heart of Kowloon



Recreational Activities

The shared-use
 GreenWay Network for
 pedestrians and cyclists
 is expected to be
 completed and
 opened in stages



Sports Facilities

Water sports facilities, e.g. sailing, rowing

Source: Kai Tak Outline Zoning Plan, Google Maps

Recommendation 11: Coordinate with industries to develop and promote "Events +" travel packages

Communicate with relevant parties to develop and promote travel packages with sports and entertainment experiences

Hong Kong Sevens:

"Event + Flight + Accommodation"



Flight + Event ticket + Hotel accommodation package

Dive straight into the heart of all the action! Elevate your trip with our package that ultimate Hong Kong Sevens experience

Book now

The Masters (USA):

"Event + Accommodation + Entertainment + Golf Experience"



Masters Practice & Tournament Day

- Masters Practice Ticket (Tue)
- Masters Tournament Day Ticket (Sat) Masters Golf Transfers
- YGT Golf Day (Reserve Club) + additional round Masters Gift
- ✓ Hospitality & Live Entertainment
- 24-hour Representation & Concierge Service



Masters Private Housing Package 7 NIGHTS ACCOMMODATION (MON ARRIVAL)

- 4 Bedroom Private House (based on 8 pax)
- Masters Practice Ticket (Tue) Masters Tournament Ticket (Sat)
- Masters Golf Transfers
- YGT Golf Day (Reserve Club) + additional round ✓ Hospitality & Live entertainment
- ✓ House Welcome Pack
- 24-hour Representation & Concierge



Source: Cathay Pacific, Your Golf Travel

Model 2: City-wide sportainment

Singapore's F1 is promoted city-wide through an array of entertaining and educational activities

2023

Singapore Grand Prix truck

brought racing simulators and games across pit stops at community centers, schools and shopping malls





Grand Prix Season Singapore

10 days of race-related activities:







2024

4-month campaign

Phase 1: Educational experiences







F1-themed showcase rotating at 6 public libraries



Talks at schools covering the science, technology, and engineering behind F1, F1 operations and its impact on automative industry

Recommendation12: Develop city-wide sportainment activities

Select significant mega sports events and facilitate the use of different venues to promote city-wide engagement



MEGA EVENTS OFFICE Could play the role of a coordinator to encourage business sectors to provide a wide range of sports and recreational activities, and to organize promotional activities in the community

















Thank you